

# How to value your pharmacy

## *the pharmacy specialists*

The sale of your pharmacy is a big event. Securing the right support to help you maximise the value of your pharmacy is an important step. We are able to provide the support that you need.

### A key first step

In order to accurately value your pharmacy, you will need the following information. Provide us with this information and we will get to work:

- Three Years Accounts
- Latest Management Accounts
- 12 Months NHS Statements (all pages)
- 12 Months VAT Returns (where applicable)
- A copy of the existing Lease or Freehold valuation
- Staff details including roles, working hours and rates of pay

**Company or Assets Sale** | It's important you take the appropriate advice from your accountant on what you are selling, the assets, goodwill etc or the shares in the company.

**Leasehold** | If your premises are leasehold does your lease have a minimum of 10 years unexpired? Ideally, we would like to see 15 years as this will allow a purchaser to raise as much finance as possible. The longer the lease the better.

**Staff** | Make sure all your staff have up to date, signed contracts. Any sale will mean staff are transferred to the new owners under TUPE regulations with the exception of the owners/directors.

## Why use Pharmacy Seekers?

**Experienced and specialist**  
Our national team have advised on over 300 pharmacy transactions realising over £250m of pharmacy value for owners. We only work in pharmacy so you know you have the best, most dedicated support.

**Regional director led service**  
There are regional variations so we have built a team of regional experts, each with the experience, contacts and focus to provide the best outcome possible. Every aspect of your transaction will be managed personally by the director in your region.

**Maximising value**  
Presenting your pharmacy in the best way will help you achieve the maximum return. We can provide a full business review with guidance on simple steps to preparing for a smooth sale that yields the greatest value for you.

### Get in touch and we can get things moving

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